



The TimeTrends Forecast Warehouse **e-Forecasting** module allows remote users to interact with the TimeTrends forecasting database using any available Internet connection.

*Its features include:*

***Access from anywhere via the Internet***

◆ Designed for Sales Force Automation environments, to allow Sales and Marketing users and other remote users to interact with the Forecast Database from the field or Customer site. It is a standard browser interface designed to work with most hardware. No software is required on the client machine other than the Windows operating system and a browser to log onto the user company's corporate Intranet Web server address (http:, ftp:, etc.).

***Microsoft® solution***

◆ Microsoft-centric solution requiring a database server running a Windows NT® class Server and Internet Information Server. Client machines require a minimum of Windows 98.

***Use existing server***

◆ The remote user establishes a connection using their existing Internet Service Provider (ISP) and then opens a browser.

***Complete security – uses your own Intranet***

◆ The user requires a password to obtain the security clearance as determined by your network administrator. Your existing server (Windows NT class) handles network security installation, firewall and control mechanisms.

***Customized setup***

◆ The Web Forecast module allows querying the database for specific records, whether item/customer, item/geography, or other, depending on the exact nature of the TimeTrends database setup. The selection criteria can be customized, as a multi-parameter search or as a hierarchical drill down structure.

***Complex computation made easy***

◆ Data is displayed in an intuitive spreadsheet format, with multiple years' history, plus system-suggested forecast and company budget or other fields. Sub-totals and grand totals allow an easy overview of the impact of a forecast. The user can easily edit the forecast and percent changes suggested by the system, and can toggle between units and dollars.

***Versatile and multi-faceted***

◆ Changed forecasts are resubmitted to the server via the Internet, whereupon the user can choose to review another item. The client view can be customized to modify the fields that define a unique item, such as a combination of item, customer, sales representative, manager, geography, or other attribute.

***Reports generated and delivered easily***

◆ Reports can be generated using standard report writing tools for on-screen viewing purposes, or for later delivery via e-mail.